

SUMMARY	2017 ACTUAL (UNAUDITED)	2018 BUDGET	2019 BUDGET
Benevolence Factor	17.75%	17.725%	17.600%
Collection Rate	92.00%	92.00%	92.00%
INCOME			
APPORTIONMENTS	14,288,609	14,260,361	14,294,897
NON-APPORTIONED INCOME			
Grants	104,560	92,850	180,850
Event Income	2,148,873	2,150,163	2,145,359
Publications	5,557	4,100	4,100
Individual Gifts	8,743	0	0
Reimbursements	118,505	99,783	103,600
Other Income/Sources of Funds	1,879,672	1,826,879	1,971,458
Interest	102,943	30,000	30,000
TOTAL NON-APPORTIONED INCOME	4,368,853	4,203,775	4,435,367
TOTAL INCOME	18,657,462	18,464,136	18,730,264
EXPENSE			
<u>DISCIPLESHIP</u>			
REGIONS			
Southern Region	518,621	604,425	559,484
Baltimore Region	589,938	602,825	555,534
Washington Region	576,191	641,577	558,894
Western Region	551,925	614,776	570,584
TOTAL REGIONS	2,236,675	2,463,603	2,244,496
MINISTRY TEAMS			
Discipleship Ministries	4,360,525	4,554,899	4,713,362
Note: General Apportionments	3,574,385	3,571,610	3,481,744
Leadership Development	592,405	545,808	559,728
New Faith Expressions	708,105	751,224	945,000
Young People's Ministry	2,120,386	2,191,456	2,290,349
Advocacy and Action	546,400	521,206	553,604
Abundant Health	191,297	92,230	224,247
TOTAL MINISTRY TEAMS	8,519,118	8,656,823	9,286,290
<u>TOTAL DISCIPLESHIP</u>	10,755,793	11,120,426	11,530,786
<u>STEWARDSHIP</u>			
Operations	3,958,266	3,702,539	3,587,275
Communications	598,269	655,114	603,618
Finance	505,274	532,377	546,008
HR/Benefits	1,884,414	2,036,162	2,060,833
TOTAL STEWARDSHIP	6,946,223	6,926,192	6,797,734
<u>EPISCOPAL OFFICE</u>	490,778	417,518	401,744
TOTAL OPERATING EXPENSE	18,192,794	18,464,136	18,730,264
	464,668	0	0

- Denotes items funded from Non-Apportionment sources
Includes percent non-apportioned if less than 100%

Southern Region

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED
Personnel		
Total Salary	433,566	380,885
Total Benefits	120,109	111,599
Total Personnel	553,675	492,484
Travel	22,700	18,000
Continuing Education	4,800	4,800
Regional Strategy/Program		
Meetings	1,500	1,250
Washington East District		
District Superintendent	2,500	2,500
Washington East District	2,000	12,500
Annapolis District		
District Superintendent	2,500	3,050
Annapolis District	2,000	12,500
Total Regional Strategy/Program	10,500	31,800
Administration		
Copying and printing	2,200	2,500
Supplies	2,300	2,900
Postage	500	500
Telecommunications	1,500	1,500
Cell Phone	3,750	2,500
Total Administration	10,250	9,900
Property and Equipment		
Equipment	500	500
Contingency	2,000	2,000
Total Southern Region	604,425	559,484

Baltimore Region

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED
Personnel		
Total Salary	433,566	380,885
Total Benefits	120,109	111,599
Total Personnel	553,675	492,484
Travel	21,500	17,000
Continuing Education	4,800	3,200
Regional Strategy/Program		
Meetings	1,000	1,250
Baltimore Suburban District		
District Superintendent	2,500	2,500
Baltimore Suburban District	2,000	12,500
Baltimore Metropolitan District		
District Superintendent	2,500	2,500
Baltimore Metropolitan District	2,000	12,500
Total Regional Strategy/Program	10,000	31,250
Administration		
Copying and printing	2,400	2,400
Supplies	2,300	2,300
Postage	400	400
Telecommunications	1,500	1,500
Cell Phone	3,750	2,500
Total Administration	10,350	9,100
Property and Equipment		
Equipment	500	500
Contingency	2,000	2,000
Total Baltimore Region	602,825	555,534

Washington Region

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED
Personnel		
Total Salary	459,518	380,885
Total Benefits	127,299	111,599
Total Personnel	586,817	492,484
Travel	23,000	18,000
Continuing Education	6,000	4,000
Regional Strategy/Program		
Meetings	1,100	1,100
Greater Washington District		
District Superintendent	2,500	2,500
Greater Washington District	2,200	12,500
Central Maryland District		
District Superintendent	2,500	2,500
Regional Coordinator	1,000	0
Central Maryland District	2,000	12,500
Total Regional Strategy/Program	11,300	31,100
Administration		
Copying and printing	2,700	2,700
Supplies	2,150	2,150
Postage	580	580
Telecommunications	1,830	1,830
Cell Phone	4,600	3,450
Total Administration	11,860	10,710
Property and Equipment		
Equipment	500	500
Contingency	2,100	2,100
Total Washington Region	641,577	558,894

Western Region

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED
Personnel		
Total Salary	433,567	380,885
Total Benefits	120,109	111,599
Total Personnel	553,676	492,484
Travel	29,500	25,500
Continuing Education	4,200	4,200
Regional Strategy/Program		
Meetings	1,000	1,000
Frederick District		
District Superintendent	2,500	2,500
Frederick District	2,000	12,500
Cumberland/Hagerstown District		
District Superintendent	2,500	2,500
Cumberland/Hagerstown Dist	2,000	12,500
Total Regional Strategy/Program	10,000	31,000
Administration		
Copying and printing	2,200	2,200
Supplies	2,700	2,700
Postage	500	500
Telecommunications	5,000	5,000
Cell Phone	2,500	2,500
Total Administration	12,900	12,900
Property and Equipment		
Equipment	2,500	2,500
Contingency	2,000	2,000
Total Western Region	614,776	570,584

Discipleship Ministries

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED
Personnel		
Total Salary	602,933	872,945
Contract Services	0	18,000
Total Benefits	176,659	255,773
Total Personnel	779,592	1,146,718
Travel	23,800	33,900
Continuing Education	5,490	13,430
Department Strategy/Program		
Discipleship Council	1,648	1,648
Connectional Table	3,832	3,832
Board of Laity	7,840	7,840
Ministry of the Laity	44,000	0
Other BOOM Expenses	41,250	0
Small Church Ministry	3,800	0
Older Adult Ministry	5,000	0
New Ministry Opportunities	50,787	0
Total Department Strategy/Program	158,157	13,320
Administration		
Copying and printing	3,000	3,000
Supplies	2,500	2,500
Postage	750	1,250
Cell Phone	5,000	7,500
Total Administration	11,250	14,250
Contingency	5,000	10,000
Total Discipleship Ministries	983,289	1,231,618
GENERAL & JURISDICTIONAL APPORTIONMENTS		
World Services	1,892,600	1,844,272
Interdenominational Coop	49,993	48,716
African University	57,064	55,607
Black College	254,984	248,473
Ministerial Education Fund	639,232	622,910
	(159,808)	(155,728)
	479,424	467,182
Episcopal Fund	560,476	546,164
General Administration	224,731	218,992
Northeast Jurisdictional Apportionments	52,338	52,338
Total Apportionments	3,571,610	3,481,744
TOTAL DISCIPLESHIP MINISTRIES AND APPORTIONMENTS	4,554,899	4,713,362

Leadership Development and New Faith Expressions

EXPENSES	2019 BUDGET	
	2018 BUDGET	PROPOSED
Leadership Development		
Strategic Growth Initiatives	178,000	178,000
Equitable Compensation	70,000	70,000
Congregational Leadership Development	45,000	60,000 # (25%)
Certified Lay Ministry	16,000	16,000 #
Board of Ordained Ministry	77,000	80,000 # (53%)
Ministerial Education Fund - BWC	159,808	155,728
Total Leadership Development	545,808	559,728
New Faith Expressions		
Grants - New Faith Ministries	385,000	385,000
Grants - New Church Starts	296,224	300,000
Trustee Funded Grants - New Church Starts	0	200,000 #
New Church Start Strategy Development	70,000	60,000
Total New Faith Expressions	751,224	945,000
Total Leadership Development	1,297,032	1,504,728 # (18%)

Young People's Ministry

EXPENSES	2019 BUDGET	
	2018 BUDGET	PROPOSED
Children's Offering and Seminar	14,250	16,000 #
ROCK Event	270,000	230,000 #
Campus Ministry	353,440	363,440
Camping Ministry	1,502,713	1,569,909 #
Strategy/Program		
Missional Innovation Grants		50,000 #(50%)
Young Adult Event		20,000 #(50%)
Youth Worker Retreat		20,000
Resource Development		10,000 #(80%)
Program Support		6,000
Administration		5,000
Youth Ministry - CCYM	51,053	
Young Adult Strategy		
Total Strategy/Program	51,053	111,000
Total Young People's Ministry	2,191,456	2,290,349 #(81%)

Note: 2019 provides shift in Strategy/Program Funding that includes Missional Innovation Grants to Local Churches.

Advocacy & Action; Abundant Health

EXPENSES	2019 BUDGET	
	2018 BUDGET	PROPOSED
Advocacy and Action		
Peace with Justice	8,000	8,000 #
Native American Ministry	21,000	21,000 #
Latino/Hispanic Ministry	65,000	45,000
Korean Caucus	3,120	3,120
Deaf Ministries	228,900	243,900 #(3%)
Justice for our Neighbors	72,000	77,000
Hope for the City	26,084	26,084
Strategy/Program		
Missionary Innovation Grants		30,000 #(50%)
NEJ Call to Action	15,600	30,000
reCALL Summit		45,000 #(89%)
Contract Services		15,000
Program Support		6,000
Administration		3,500
Asian-American Ministry, Operating Fund, Commission on Disabilities, Legislative Advocacy, Drugs and Violence, HIV AIDS, Children and Poverty, Religion and Race, Ethnic Local Church Concerns, MD Interfaith Legislative Committee Grant, Unity & Ecumenical Concerns Grant, Unity & Ecumenical Concerns Operating Fund; Status and Role of Women	81,502	
Total Strategy/Program	97,102	129,500
Total Advocacy and Action	521,206	553,604
Abundant Health		
Board of Global Ministries Secretary	560	560
School of Christian Mission	3,695	3,695
Zimbabwe Partnership	24,557	99,316
South Korea Partnership	13,731	19,224
Latin American Partnership	7,252	7,252
Eurasian Partnership	13,843	16,910
Grant - United Methodist Community Services	2,790	2,790
Strategy/Program		
Missionary Innovation Grants		50,000 #(54%)
Contract Services		15,000
Program Support		6,000
Administration		3,500
Education and Cultivation, Volunteers in Mission, Disaster Response, Refugee Resettlement-UMCOR, School of Christian Mission, Parish Nurse Ministry, Quality of Life Retreats Grant, Appalachian Development Grant	25,802	
Total Strategy/Program	25,802	74,500
Total Abundant Health	92,230	224,247
Total Advocacy & Action; Abundant Health	613,436	777,851 #(15%)

Note: 2019 provides shift in Strategy/Program Funding that includes Missionary Innovation Grants to Local Churches.

Operations

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED	
Personnel			
Total Salary	489,148	529,457	
Total Benefits	140,978	152,730	
Total Personnel	630,126	682,187	
Travel	6,800	6,500	
Continuing Education	2,600	2,600	
Strategy/Program			
Annual Conference - Sessions	385,000	385,000	#(52%)
General/NEJ Conference	10,000	10,000	
Operations Administration			
Copying and printing	2,800	2,500	
Supplies	2,100	2,400	
Postage	250	750	
Conference Calls	400	600	
Operational Hospitality	7,200	7,200	
Cell Phone	2,000	1,600	
Contingency	4,000	5,000	
Total Operations Administration	18,750	20,050	
Conference Administration			
Conference Secretary	3,000	3,000	
Legal	123,000	123,000	
Replenish Legal Reserve	0	0	
Replenish/Increase Apportionment Reserve (15% goal)	350,000	100,000	
Archives	116,723	120,225	
D & O Liability Insurance	22,000	0	
Total Conference Administration	614,723	346,225	
Property and Equipment			
Annual Conference Property			
Conference Insurance	118,000	106,400	
Camp Debt Service	170,000	170,000	
Episcopal Residence			
Taxes/fees	9,600	10,200	
Maintenance	5,358	7,358	
Utilities	10,100	10,100	
Capital Expense	2,000	2,000	
Contingency	1,000	1,000	
Total Episcopal Residence	28,058	30,658	#(65%)
Total Annual Conference Property	316,058	307,058	
Regional Offices			
Lease	21,703	21,703	
Service Contracts	1,650	1,650	
Total Regional Offices	23,353	23,353	
Episcopal Office Lease	55,460	57,700	
Facilities Management and IT			
Conference Center Costs			
Office Supplies	15,000	20,000	
Postage	5,000	7,000	#
Conference Center Mortgage	599,529	574,226	#(13%)
Accelerated Mortgage Reserve	500,000	600,000	
Utilities & Service Contracts	91,990	91,990	
Maintenance/ Janitorial & Maintenance Contracts	129,850	133,746	
Improvements, furnishings	1,050	1,050	
Replacement Reserve Fund	108,500	108,500	
Information Technology Costs			
IT Services	72,000	76,320	
Software & Development	20,000	30,000	
Copiers and Machines	24,400	30,000	#(80%)
Computers and software	25,720	26,491	
Telecommunications	21,630	22,279	
Total Facilities Management and IT	1,614,669	1,721,602	
Contingency	25,000	25,000	
Total Operations	3,702,539	3,587,275	#(9%)

Communications

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED	
Personnel			
Total Salary	386,845	340,445	
Contract services	30,000	30,000	
Total Benefits	113,346	99,750	
Total Personnel	530,191	470,195	
Travel	11,999	15,999	
Continuing Education	3,376	3,380	
Programs and Operations			
Programs	0	2,500	
Fees and subscriptions	1,025	3,025	
Program supplies	10,000	10,000	
Total Regional Strategy/Program	11,025	15,525	
Administration			
Supplies	3,202	3,200	
Postage	23,000	23,000	
Copying	1,167	1,167	
Printing	62,002	62,000	#(7%)
Cell Phone	3,000	3,000	
Equipment	3,152	3,152	
Total Administration	95,523	95,519	
Contingency	3,000	3,000	
Total Communications	655,114	603,618	#(1%)

Finance

EXPENSES	2019 BUDGET	
	2018 BUDGET	PROPOSED
Personnel		
Total Salary	338,565	344,729
Total Benefits	95,684	98,076
Total Personnel	434,249	442,805
Travel	1,125	1,275
Continuing Education	2,758	3,008
Administration		
Copying and printing	1,900	1,950
Supplies	2,650	2,650
Postage	1,600	1,600
Phone	80	80
Cell Phone	800	825
Bank Fees	22,000	22,000 #
Document Scanning	6,000	7,500
Financial Services Fees	18,000	19,000
Audit	35,000	37,000
Contract Services	1,264	1,264
Contingency	1,500	1,550
Total Administration	90,794	95,419
Property and Equipment		
Equipment	700	700
Sevice Contracts - Accounting Software	2,751	2,801
Total Property & Equipment	3,451	3,501
Total Finance	532,377	546,008 #(5%)

HR/Benefits

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED	
Personnel			
Total Salary	138,025	148,138	#(21%)
Total Benefits	48,846	43,404	
Total Personnel	186,871	191,542	
Travel	4,800	4,800	
Continuing Education	1,500	1,500	
Strategy and Program			
Human Resources Programs:			
Human Resources	2,500	2,500	
Staff Development	13,500	12,500	
Staff Recruitment	3,000	3,000	
Education Programs Health & Benefits	350	1,350	
Moving Expense	160,000	180,000	
Retiree Programs:			
Retiree Luncheon	11,000	11,000	#(18%)
Retiree Medical Premiums	1,635,000	1,635,000	#
Laity Retiree Benefits	12,000	12,000	
Total Strategy and Program	1,837,350	1,857,350	
Administration			
Copying and printing	1,977	1,977	
Supplies	1,064	1,064	
Postage	800	800	
Cell Phone	800	800	
Contingency	1,000	1,000	
Total Administration	5,641	5,641	
Total HR/Benefits	2,036,162	2,060,833	#(81%)

Episcopal Office

EXPENSES	2018 BUDGET	2019 BUDGET PROPOSED	
Personnel			
Total Salary	216,990	196,979	
Total Benefits	63,578	57,715	
Total Personnel	280,568	254,694	#(38%)
Travel	12,000	12,000	
Continuing Education	3,750	3,000	
Strategy/Program			
Episcopacy Committee	3,000	3,000	
Episcopal Discretionary	25,000	25,000	
Cabinet Budget			
Program/Retreats	20,000	30,000	
Cabinet Strategy	4,000	4,000	
Sustentation	47,000	40,000	
Contingency	2,000	2,000	
Total Strategy/Cabinet	101,000	104,000	
Bishop's Day Apart			
Clergy	2,500	10,000	
Total Bishop's Day Apart	2,500	10,000	#
Administration			
Copying and printing	1,700	1,000	
Supplies	2,500	5,000	
Postage	1,000	750	
Phone & Communication	4,200	3,500	
Cell Phone	4,800	4,300	
Total Administration	14,200	14,550	
Property and Equipment			
Equipment	1,500	1,500	
Total Property and Equipment	1,500	1,500	#
Contingency	2,000	2,000	
Total Episcopal Office	417,518	401,744	#(27%)