

SUMMARY

	2020 ACTUAL	2021 BUDGET	2022 BUDGET
Benevolence Factor	17.600%	17.550%	17.550%
Collection Rate	91.00%	87.50%	89.00%

INCOME

MISSION SHARES***	12,752,223	13,034,888	13,104,912
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NON-MISSION SHARES INCOME

Grants	85,471	227,300	267,300
Event Income	368,009	2,263,462	2,265,106
Publications	471	4,100	4,100
Individual Gifts	66,756	0	0
Reimbursements	59,184	100,000	210,235
Other Income/Sources of Funds	1,891,932	2,020,504	2,235,544
Interest	131,909	50,000	58,500
TOTAL NON-MISSION SHARES INCOME	2,603,732	4,665,366	5,040,785

Payroll Protection Program Funding	1,186,600	0	0
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TOTAL INCOME	16,542,555	17,700,254	18,145,697
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EXPENSE**DISCIPLESHIP****REGIONS**

Southern Region	491,898	560,342	574,422
Baltimore Region	496,403	561,192	573,672
Washington Region	491,359	559,042	574,422
Western Region	499,376	563,147	575,627
TOTAL REGIONS	1,979,036	2,243,723	2,298,143

MINISTRY TEAMS

Discipleship Ministries	4,388,843	4,151,790	4,231,994
<i>Note: General Church Mission Shares</i>	3,401,899	2,882,915	2,882,915
Leadership Development	397,024	536,753	819,753
New Faith Expressions	380,720	945,000	760,000
Young People's Ministry	1,529,109	2,416,362	2,344,006
Advocacy and Action	501,044	593,374	655,374
Abundant Health	46,354	213,446	213,446
TOTAL MINISTRY TEAMS	7,243,094	8,856,725	9,024,573

<u>TOTAL DISCIPLESHIP</u>	9,222,130	11,100,448	11,322,716
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STEWARDSHIP

Operations	3,957,324	2,969,575	3,245,944
Communications	487,343	596,165	468,466
Finance	529,740	552,298	561,064
HR/Benefits	1,877,464	2,073,228	2,018,150
TOTAL STEWARDSHIP	6,851,871	6,191,266	6,293,624

<u>EPISCOPAL OFFICE</u>	449,226	408,540	529,357
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TOTAL OPERATING EXPENSE	16,523,227	17,700,254	18,145,697
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	19,328	0	0
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- Denotes items funded from Non-Mission Share sources
 Indicates percent non-mission share if less than 100%

***Used to be Apportionments

Southern Region

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Personnel		
Total Salary	386,971	396,645
Total Benefits	112,221	115,027
Total Personnel	499,192	511,672
Travel	18,000	18,000
Continuing Education	4,200	4,200
Regional Strategy/Program		
Washington East District		
District Superintendent	900	2,500
Washington East District	12,500	12,500
Annapolis District		
District Superintendent	2,500	2,500
Annapolis District	12,500	12,500
Total Regional Strategy/Program	28,400	30,000
Administration		
Copying and printing	2,200	2,200
Supplies	2,400	2,400
Postage	500	500
Telecommunications	1,500	1,500
Cell Phone	2,500	2,500
Total Administration	9,100	9,100
Property and Equipment		
Equipment	450	450
Contingency	1,000	1,000
Total Southern Region	560,342	574,422

Baltimore Region

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Personnel		
Total Salary	386,971	396,645
Total Benefits	112,221	115,027
Total Personnel	499,192	511,672
Travel	17,000	17,000
Continuing Education	3,200	3,200
Regional Strategy/Program		
Baltimore Suburban District		
District Superintendent	900	900
Baltimore Suburban District	12,500	12,500
Baltimore Metropolitan District		
District Superintendent	900	900
Baltimore Metropolitan District	17,500	17,500
Total Regional Strategy/Program	31,800	31,800
Administration		
Copying and printing	1,900	1,500
Supplies	2,300	2,300
Postage	400	800
Telecommunications	1,500	1,500
Cell Phone	2,500	2,500
Total Administration	8,600	8,600
Property and Equipment		
Equipment	400	400
Contingency	1,000	1,000
Total Baltimore Region	561,192	573,672

Washington Region

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Personnel		
Total Salary	386,971	396,645
Total Benefits	112,221	115,027
Total Personnel	499,192	511,672
Travel	16,500	16,500
Continuing Education	3,500	3,500
Regional Strategy/Program		
Meetings	600	600
Programs	1,800	1,800
Greater Washington District		
District Superintendent	900	2,100
Greater Washington District	12,500	12,500
Central Maryland District		
District Superintendent	900	2,100
Central Maryland District	12,500	12,500
Total Regional Strategy/Program	29,200	31,600
Administration		
Copying and printing	2,500	2,500
Supplies	2,250	2,250
Postage	500	1,000
Telecommunications	1,400	1,400
Cell Phone	2,500	2,500
Total Administration	9,150	9,650
Property and Equipment		
Equipment	500	500
Contingency	1,000	1,000
Total Washington Region	559,042	574,422

Western Region

EXPENSES	2021 BUDGET	2022 BUDGET PROPOSED
Personnel		
Total Salary	386,971	396,645
Total Benefits	112,221	115,027
Total Personnel	499,192	511,672
Travel	22,000	22,000
Continuing Education	3,200	3,200
Regional Strategy/Program		
Frederick District		
District Superintendent	900	900
Frederick District	12,500	12,500
Cumberland/Hagerstown District		
District Superintendent	900	900
Cumberland/Hagerstown District	12,500	12,500
Total Regional Strategy/Program	26,800	26,800
Administration		
Copying and printing	2,005	2,005
Supplies	2,450	2,450
Postage	500	500
Telecommunications	3,000	3,000
Cell Phone	2,500	2,500
Total Administration	10,455	10,455
Property and Equipment		
Equipment	500	500
Contingency	1,000	1,000
Total Western Region	563,147	575,627

Discipleship Ministries

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Personnel		
Total Salary	896,105	876,883
Contract Services	18,000	123,000
Total Benefits	259,870	254,296
Total Personnel	1,173,975	1,254,179
Travel	33,900	33,900
Continuing Education	13,430	13,430
Department Strategy/Program		
Discipleship Council	1,648	1,648
Connectional Table	3,832	3,832
Board of Laity	7,840	7,840
Total Department Strategy/Program	13,320	13,320
Administration		
Copying and printing	3,000	3,000
Supplies	2,500	2,500
Postage	1,250	1,250
Cell Phone	7,500	7,500
Total Administration	14,250	14,250
Contingency	20,000	20,000
Total Discipleship Ministries	1,268,875	1,349,079
GENERAL & JURISDICTIONAL MISSION SHARES		
World Services	1,452,768	1,452,768
Interdenominational Coop	6,289	6,289
African University	47,274	47,274
Black College	210,274	210,274
Ministerial Education Fund	455,010	455,010
	(113,753)	(113,753)
	<u>341,257</u>	<u>341,257</u>
Episcopal Fund	583,340	583,340
General Administration	178,907	178,907
Northeast Jurisdictional Mission Shares	62,806	62,806
Total Mission Shares	2,882,915	2,882,915
TOTAL DISCIPLESHIP MINISTRIES AND MISSION SHARES	4,151,790	4,231,994

Leadership Development and New Faith Expressions

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Leadership Development		
UFTF Strategic Growth Initiatives	178,000	363,000
Equitable Compensation	70,000	70,000
Congregational Leadership Development	60,000	60,000 #(25%)
Certified Lay Ministry	16,000	16,000 #
Board of Ordained Ministry	99,000	197,000 #(51%)
Ministerial Education Fund - BWC	113,753	113,753
Total Leadership Development	536,753	819,753
New Faith Expressions		
UFTF Grants - New Ministries (New Faith Expressions)	385,000	350,000
UFTF Grants - New Church Starts (Micro Grants to Reach New People)	250,000	100,000
UFTF Trustee Funded Grants - (Transformational Initiative Grants)	250,000	250,000 #
New Church Start Strategy Development	60,000	60,000
Total New Faith Expressions	945,000	760,000
Total Leadership Development	1,481,753	1,579,753 #(35%)

Young People's Ministry

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Children's Offering and Seminar	16,000	16,000 #
ROCK Event	230,000	230,000 #
Campus Ministry	370,000	370,000
Camping Ministry	1,689,362	1,617,006 #
Strategy/Program		
Missional Innovation Grants	50,000	50,000 #(50%)
Young Adult Event	20,000	20,000 #(50%)
Youth Worker Retreat	20,000	20,000
Resource Development	10,000	10,000 #(80%)
Program Support	6,000	6,000
Administration	5,000	5,000
Total Strategy/Program	111,000	111,000
Total Young People's Ministry	2,416,362	2,344,006 #(81%)

Advocacy & Action; Abundant Health

EXPENSES	2021 BUDGET	2022 BUDGET	
		PROPOSED	
Advocacy and Action			
Peace with Justice	8,000	8,000	#
Native American Ministry	21,000	21,000	#
Latino/Hispanic Ministry	44,550	44,550	
Korean Caucus	3,120	3,120	
Deaf Ministries	251,120	251,120	
Justice for our Neighbors	77,000	77,000	
Hope for the City	26,084	26,084	
Strategy/Program			
Missional Innovation Grants	30,000	30,000	#{50%}
NEJ Call to Action	37,000	17,000	#{22%}
We Rise United	0	70,000	
Ecumenical & Interfaith Grants	21,000	33,000	
Grants - Advocacy, Rallies & Conferences	50,000	50,000	#
Contract Services	15,000	15,000	
Program Support	6,000	6,000	
Administration	3,500	3,500	
Total Strategy/Program	162,500	224,500	
Total Advocacy and Action	593,374	655,374	#{1%}
Abundant Health			
Board of Global Ministries Secretary	560	560	
School of Christian Mission	5,000	5,000	#
Zimbabwe Partnership	90,000	90,000	
South Korea Partnership	19,224	19,224	
Latin American Partnership	7,252	7,252	
Eurasian Partnership	16,910	16,910	
Grant - Quality of Life Retreats	5,000	5,000	
Strategy/Program			
Missional Innovation Grants	40,000	40,000	#{63%}
Contract Services	10,000	10,000	
Clergy Care Initiative	6,000	6,000	#
Program Support	10,000	10,000	
Administration	3,500	3,500	
Total Strategy/Program	69,500	69,500	
Total Abundant Health	213,446	213,446	#{16%}
Total Advocacy & Action; Abundant Health	806,820	868,820	#{20%}

Operations

EXPENSES	2021 BUDGET	2022 BUDGET PROPOSED	
Personnel			
Total Salary	515,679	464,817	
Contract services	0	40,000	
Total Benefits	146,852	132,033	
Total Personnel	662,531	636,850	
Travel	6,500	6,500	
Continuing Education	2,900	2,900	
Strategy/Program			
Annual Conference - Sessions	395,000	395,000	#(53%)
General/NEJ Conference	10,000	10,000	
Operations Administration			
Copying and printing	3,000	3,000	
Supplies	2,400	2,400	
Postage	750	750	
Conference Calls	600	600	
Operational Hospitality	6,700	6,700	
Cell Phone	1,600	1,600	
Contingency	5,000	5,000	
Total Operations Administration	20,050	20,050	
Conference Administration			
Conference Secretary	3,000	3,000	
Legal	160,000	185,000	
Archives	127,500	127,500	
Total Conference Administration	290,500	315,500	
Property and Equipment			
Annual Conference Property			
Conference Insurance	117,000	102,996	
Camp Debt Service	200,000	200,000	
Episcopal Residence			
Taxes/fees	10,200	13,200	
Maintenance	8,000	11,000	
Utilities	10,100	8,100	
Capital Expense	2,000	2,000	
Total Episcopal Residence	30,300	34,300	#(29%)
Total Annual Conference Property	347,300	337,296	
Regional Offices			
Lease	12,700	12,700	
Service Contracts	1,000	0	
Total Regional Offices	13,700	12,700	
Episcopal Office Lease	62,400	64,863	
Facilities Management and IT			
Conference Center Costs			
Office Supplies	22,000	22,000	
Postage	7,000	7,000	#
Conference Center Mortgage	511,639	524,490	#(39%)
Accelerated Mortgage Reserve	84,755	275,245	
Utilities & Service Contracts	97,000	97,000	
Maintenance/ Janitorial & Maintenance Contracts	142,000	142,000	
Taxes	3,500	3,500	
Improvements, furnishings	1,050	1,050	
Replacement Reserve Fund	54,250	108,500	
Information Technology Costs			
IT Services	95,000	120,000	
Software & Development	30,000	30,000	
Copiers and Machines	32,500	32,500	#(55%)
Computers and software	28,500	30,000	
Telecommunications	24,500	26,000	
Total Facilities Management and IT	1,133,694	1,419,285	
Contingency	25,000	25,000	
Total Operations	2,969,575	3,245,944	#(14%)

Communications

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Personnel		
Total Salary	347,248	257,811
Contract services	29,600	29,600
Total Benefits	100,702	74,765
Total Personnel	477,550	362,176
Travel	14,666	11,666
Continuing Education	2,905	2,905
Programs and Operations		
Programs	2,500	0
Fees and subscriptions	2,025	1,000
Program supplies	10,000	10,000
Total Regional Strategy/Program	14,525	11,000
Administration		
Supplies	3,200	3,200
Postage	18,000	13,200
Copying	1,167	1,167
Printing	55,000	55,000 #(7%)
Cell Phone	3,000	3,000
Equipment	3,152	3,152
Total Administration	83,519	78,719
Contingency	3,000	2,000
Total Communications	596,165	468,466 #(1%)

Finance

EXPENSES	2021 BUDGET	2022 BUDGET PROPOSED
Personnel		
Total Salary	353,097	361,675
Total Benefits	99,498	101,986
Total Personnel	452,595	463,661
Travel	1,125	1,125
Continuing Education	2,558	2,558
Administration		
Copying and printing	1,750	1,750
Supplies	2,350	2,350
Postage	1,600	1,450
Phone	80	80
Cell Phone	825	825
Bank Fees	17,000	18,800 #
Document Scanning	7,000	5,050
Financial Services Fees	21,000	20,000
Audit	39,000	39,000
Contract Services	1,064	1,064
Contingency	1,450	1,450
Total Administration	93,119	91,819
Property and Equipment		
Equipment	600	600
Service Contracts - Accounting Software	2,301	1,301
Total Property & Equipment	2,901	1,901
Total Finance	552,298	561,064 #(10%)

HR/Benefits

EXPENSES	2021 BUDGET	2022 BUDGET	
		PROPOSED	
Personnel			
Total Salary	152,664	156,480	#(10%)
Total Benefits	44,273	45,379	
Total Personnel	196,937	201,859	
Travel	4,800	4,800	
Continuing Education	1,500	1,500	
Strategy and Program			
Human Resources Programs:			
Human Resources	2,500	2,500	
Staff Development	12,500	12,500	
Staff Recruitment	3,000	3,000	
Education Programs Health & Benefits	1,350	1,350	
Moving Expense	180,000	180,000	
Retiree Programs:			
Retiree Luncheon	11,000	11,000	#(18%)
Retiree Medical Premiums	1,640,000	1,580,000	#
Laity Retiree Benefits	14,000	14,000	
Total Strategy and Program	1,864,350	1,804,350	
Administration			
Copying and printing	1,977	1,977	
Supplies	1,064	1,064	
Postage	800	800	
Cell Phone	800	800	
Contingency	1,000	1,000	
Total Administration	5,641	5,641	
Total HR/Benefits	2,073,228	2,018,150	#(79%)

Episcopal Office

EXPENSES	2022 BUDGET	
	2021 BUDGET	PROPOSED
Personnel		
Total Salary	200,186	272,575
Total Benefits	58,054	79,047
Total Personnel	258,240	351,622 #(30%)
Travel	10,000	10,000
Continuing Education	3,250	3,250
Strategy/Program		
Episcopacy Committee	3,000	3,000
Discretionary - BWC	25,000	25,000
Discretionary - PenDel	0	16,000
Cabinet Budget		
Program/Retreats	35,000	35,000
Cabinet Strategy	4,000	4,000
Sustentation	40,000	40,000
Contingency	2,000	2,000
Total Strategy/Cabinet	109,000	125,000
Bishop's Day Apart		
Clergy	10,000	10,000
Total Bishop's Day Apart	10,000	10,000 #
Episcopal Office Lease - Mission Center	0	11,435
Administration		
Copying and printing	1,000	1,500
Supplies	5,000	4,500
Postage	750	750
Phone & Communication	3,500	3,500
Cell Phone	4,300	4,300
Total Administration	14,550	14,550
Property and Equipment		
Equipment	1,500	1,500
Total Property and Equipment	1,500	1,500 #
Contingency	2,000	2,000
Total Episcopal Office	408,540	529,357 #(49%)