



**Baltimore-Washington Conference**  
The United Methodist Church

# FEMA's Nonprofit Security Grant Program

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# Tonight's Agenda

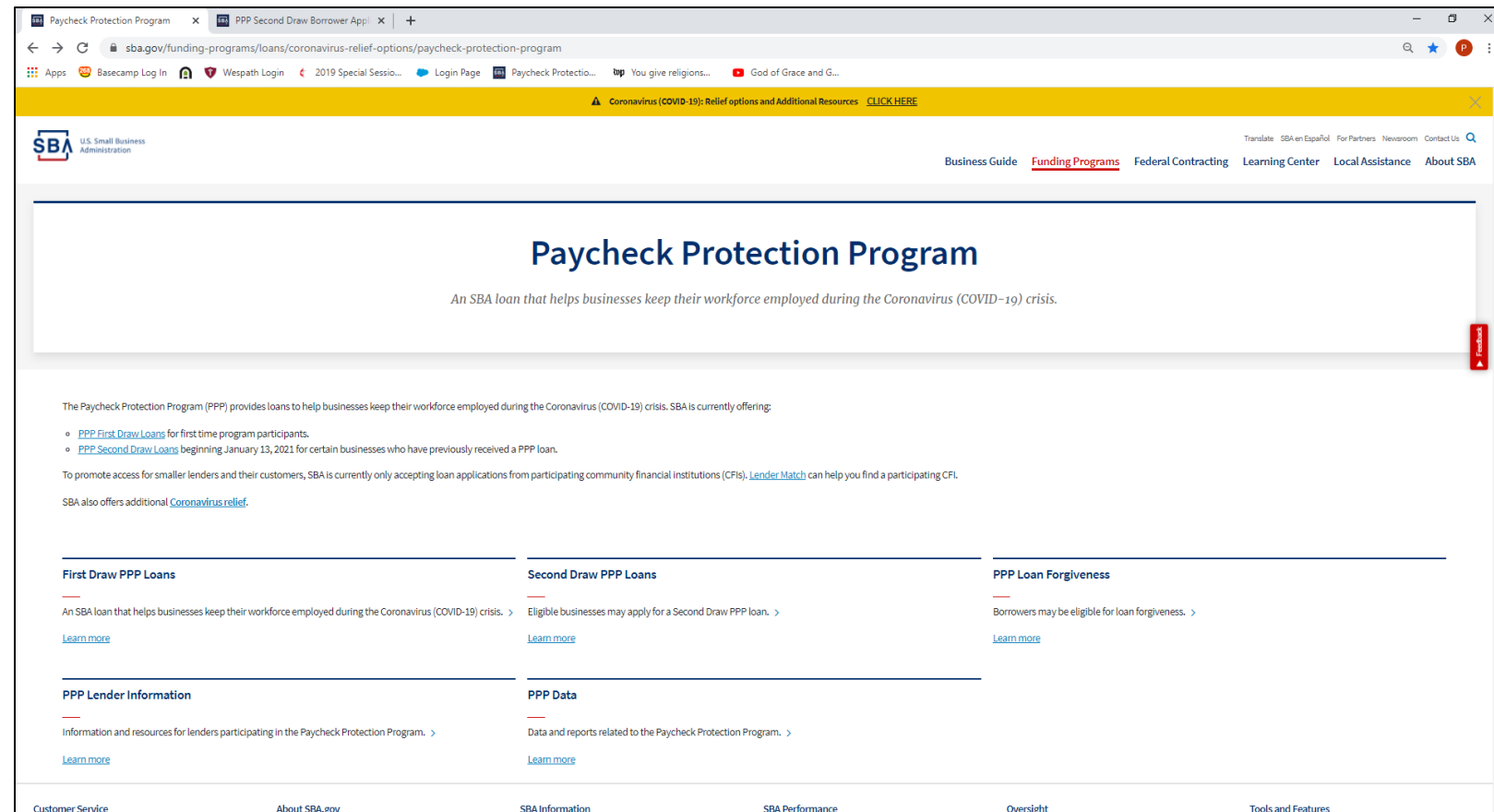
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- **PPP Second Draw Updates** **Paul**
  - “Preschool Only” PPP2 Applications Update
  - Employee Retention Credit
- **Introduction of Guest Speakers** **Moe**
- **Nonprofit Security Grant Overview**  
by Brian C. Jones and Mark Zuckerman, Clear Connection
- **Q & A**

# SBA Website is an Excellent Resource

- <https://www.sba.gov/funding-programs/loans/coronavirus-relief-options/paycheck-protection-program>

Lenders may receive your PPP1 and PPP2 loan applications through March 31, 2021.



The screenshot shows the SBA website page for the Paycheck Protection Program. The page features a yellow banner at the top with a warning icon and the text "Coronavirus (COVID-19): Relief options and Additional Resources CLICK HERE". Below the banner is the SBA logo and navigation links such as "Business Guide", "Funding Programs", "Federal Contracting", "Learning Center", "Local Assistance", and "About SBA". The main heading is "Paycheck Protection Program" with the subtitle "An SBA loan that helps businesses keep their workforce employed during the Coronavirus (COVID-19) crisis." The page content includes a paragraph explaining the PPP program and a list of links for "PPP First Draw Loans" and "PPP Second Draw Loans". There are also sections for "PPP Lender Information", "PPP Lender Match", "Second Draw PPP Loans", "PPP Loan Forgiveness", and "PPP Data". The footer contains links for "Customer Service", "About SBA.gov", "SBA Information", "SBA Performance", "Oversight", and "Tools and Features".

# Local Church Consultations



Do you need more time to discuss your options in your church's context?

Sign up for a consultation!

<https://www.bwcumc.org/article/local-church-financial-relief-consultations/>

We are also answering many questions by email:

Paul  
Pier

[peichelberger@bwcumc.org](mailto:peichelberger@bwcumc.org)  
[pmcpayten@bwcumc.org](mailto:pmcpayten@bwcumc.org)

# Update: Can the Preschool apply by themselves?

## The answer is **Uncertain**

- Why might the answer be YES?

This answer is based on the PPP affiliation waiver extended to religious organizations. The SBA provided Faith-Based Organizations FAQ offers an Addendum Statement that can be submitted with your application to claim the affiliation waiver that will enable a preschool to apply by themselves even if they operate under the same EIN.



## Faith-Based Organizations FAQ

[Sample]

### ADDENDUM A

- ✓ The Applicant claims an exemption from all SBA affiliation rules applicable to Paycheck Protection Program loan eligibility because the Applicant has made a reasonable, good faith determination that the Applicant qualifies for a religious exemption under 13 C.F.R. 121.103(b)(10), which says that “[t]he relationship of a faith-based organization to another organization is not considered an affiliation with the other organization . . . if the relationship is based on a religious teaching or belief or otherwise constitutes a part of the exercise of religion.”

<https://www.sba.gov/sites/default/files/2020-06/SBA%20Faith-Based%20FAQ%20Final-508.pdf>

# Update: Can the Preschool apply by themselves?

## Continues to be Uncertain

- Why might the answer be NO?

One consultant said NO based on the structural affiliation of the entity.

### *Consultant #1 Statement:*

*A preschool must be separately incorporated to support a “Preschool Only” second draw PPP application. It is NOT sufficient support to justify an independent “Preschool Only” application simply because the preschool has their own operating board, or manages their own budget, or operates their payroll and banking relationships under their own EIN. If the preschool is not separately incorporated, the local church and the preschool should combine their total gross receipts when assessing whether they qualify to submit a second draw application.*

# Update: Can the Preschool apply by themselves?

## Continues to be Uncertain

- Why might the answer be NO?

Another consultant clearly acknowledged the affiliation waiver but said their local SBA office declared the PPP2 application needed to be submitted by the same entity that applied for PPP1.

*Consultant #2 Notes:*

*Waiver of affiliation similar to 1st PPP loan*

*If a Church has a School, it can just apply for one of these two entities.*

***Note: SBA told me that you must apply in the same form for PPP #2 in the same Affiliation as PPP #1***

# Update Report: Can the Preschool apply by themselves?

**So, we come back to the original BWC recommendation.**

- It is recommended to verify this position with the lender before submitting a preschool-only application.
- One lender said that they were “*willing to accept a preschool-only application with the understanding that the SBA may tell them at some point that it is not allowed*”.
- BWC is not aware of any successful or unsuccessful preschool-only applications at this point.

If you need a new lender, several BWC churches have successfully applied with the Virginia United Methodist Credit Union

[www.tumcu.org](http://www.tumcu.org)



<https://www.tumcu.org/paycheck-protection-program-ppp-round-ii/>

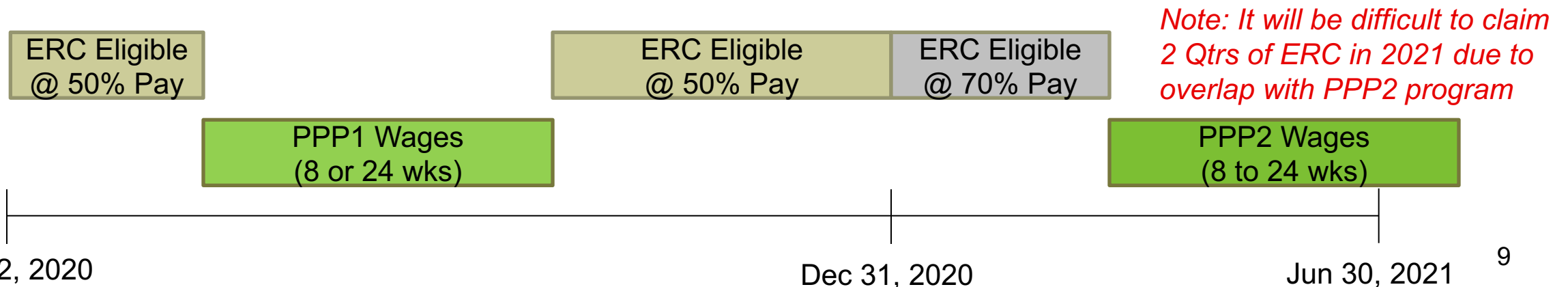


# Consider the Employee Retention Credit

**Note: Does not apply for Clergy Pay per IRS determination**

- Recipients of PPP loans (First or Second Draw) can now claim the Employee Retention Credit
- Credit can be received retroactively from March 12, 2020 to June 30, 2021 and it is a fully-refundable credit. The quarterly Form 941 has been modified to claim the credit.
- Credit applies to all wages except those paid for by PPP funding
- 2021 Credits: Up to \$7,000/employee per Qtr = \$14,000/employee (Max at \$10K/Qtr)
- 2020 Credits: Up to \$5,000/employee for the entire year (Max at \$10K/Year)

Establish a wage timeline for each non-clergy employee *(paid by W-2 with withholdings)*



# Employee Retention Credit Eligibility

- Eligibility: Shutdown Test OR Gross Receipts Test

Shutdown Test - any employer that had a furloughed or reduced workforce as a result of a forced closure due to a federal, state, or local government directive or as a result of quarantining of employees **OR**

Gross Receipts Test - any employer that has seen a 50% drop in gross receipts when compared to the same quarter last year (2020). Changed to a 20% drop for 2021 eligibility.

Your church may need professional consultation to properly claim the ERC!

- Wespath guidance: <https://www.wespath.org/assets/1/7/5677.pdf>
- The following video offers good advice about how the PPP loans and the ERC can be optimized: <https://youtu.be/eaeCVWdOIRw>
- For those who want a resource on how to fill in the Form 941 to claim the credit: [https://www.youtube.com/watch?v=ZNDF-\\_MIXic](https://www.youtube.com/watch?v=ZNDF-_MIXic)



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# Nonprofit Security Grant Overview

**Presenters: Clear Connection  
Brian C. Jones and Mark Zuckerman**



Technology | Convergence | People | Management

## Who is CCI

- Systems integrator with 35+ years experience
- Top vendor in the NSGP program - 10+ years experience
- Unique approach to security by integrating the various security systems - Access Control - Intrusion/Notification - Video Surveillance into a unified solution

## Overview

- About the Nonprofit Security Grant Program (NSGP)
- How to Conduct the Security Assessment
- What areas are covered by the Grant?
- Navigate the Authorized Equipment List (AEL)  
& Scoring System
- Q & A's

## What is the Nonprofit Security Grant Program (NSGP)

- FEMA created the program to provide security funding support to nonprofit organizations at high risk of terrorist attacks and located within designated major urban area
- The mission is to prevent past tragedies such as Hope Chapel in Colorado Springs, Chabad of Poway Synagogue in San Diego, and Emanuel African Methodist Episcopal Church in South Carolina

## Eligibility

- Applicants must be 501(c)(3) nonprofit organizations
- The maximum grant amount is \$100,000. The grant is reimbursable. The winner of the funding will pay the integrator 50% upfront. FEMA will reimburse the nonprofit entity within 30-90 days. The nonprofit pays the remaining balance with it. The integrator will provide proof of payment. The nonprofit organization submits to FEMA for reimbursement within 30-90 days
- FEMA is sponsoring \$100 Million for 2021 across the nation

## Application Process Timeline

**Feb 14**

● Funding Announcement

**March 26**

Nonprofit Application due to the State Administrative Agent (SAA).

**Mid April**

The State Administrative Agent submits applications to FEMA

**Late July**

FEMA will select winners in various States

**Last Week in  
September**

Winners will be notified via letter in mail and email.

**September 2021-2023**

Subaward Period. Winners have up to two years to complete their security installation.



## Application Requirements

- Investment Justification - Churches will use FEMA's Excel Template (Year of Facility Construction, 501 (c) (e), and DUNS Number)
- Mission Statement (Separate Sheet)
- Vulnerability/Risk Assessment (Extremely Important)

# Conducting the Assessment

## Conducting the Risk Assessment/Vulnerability

- Each Applicant must include their vulnerability assessment.
- Security professionals should complete the evaluation. Contact your local police in your area, then contact Clear Connection or an integrator of your choice. The integrator will review the assessment then meet in person or provide budgetary numbers.
- Assessment should include the description of the facility, date of the evaluation, threat landscape, vulnerabilities, and recommendation based on security best practices

## Cont'd Conducting the Risk Assessment/Vulnerability

- **The Vulnerability/Risk Assessment** is used in (3) sections of the Investment Justification - Threat, Vulnerabilities, and Target Hardening.
- The State Administrative Agency (SAA) has a copy and store it on file. It is subject to review by FEMA.
- Failure to submit the Assessment will immediately forfeit your application.

## Areas the Funding Covers

## What areas are covered by the Grant?

- The Nonprofit Security Grant is designed to acquire and install security equipment and cover ongoing security training. The goal is for your community to protect itself
- Limit the number Authorized Equipment List (AEL) codes you use
- Full AEL items located at <https://www.fema.gov/authorized-equipment-list>

## What areas does the Grant cover?

- It is recommended to start by controlling access, notification and video surveillance. Then build the additional measures as needed
- Congregants, volunteer and professional security staff security-related training
- The grant can cover the cost of hiring additional security personnel. You must prove sustainability.

## Most Commonly Targeted Areas (AEL Codes)

- Access Control: 14SW-01-PACS-System
- Alarm/Intrusion: 14SW-01-ALRM
- Cameras: 14SW-01-VIDA,
- Fencing: 14SW-01-WALL
- Vehicle Gates: 14SW-01-DOOR - Doors and Gates, Impact Resistance
- Window Film: 14EX-00-BSIR

AEL Number	Description of Item to be Purchased	Vulnerability to be Addressed	Funding Requested
Ex. 14SW-01-ALRM	Systems/Sensors, Alarm	Vulnerable entry	\$7,000
1. 14SW-01-WALL	Replace fencing with emergency exit gates	vulnerable perimeter, dilapated fencing,no emergency exits	\$30,000
2. 14SW-01-ALRM	Emergency Notification System	Lack of alarm/alert, vulnerable to delayed response.	\$42,000
3. 14-SW-01-SIDP	Personnel Identification Management: Access Control	Unknown guests, ID as a prerequisite for entering areas	\$12,000



# Navigate the Investment Justification Application & Scoring System

## Investment Justification (IJ)

The IJ consist of (7) parts and 40 points total:

I. Non-Profit Organization Applicant Information (Not Scored)

II. Background (2 Points)

III. Risk (12 Points)

- Risk
- Vulnerabilities
- Potential Consequences

IV. Target Hardening (14 Points)

V. Milestones (4 Points)

VI. Project Management (3 Points)

VII. Impact (5 Points)

- Not Graded
- Biggest Portion is the DUNS Number, 503 (c)(e) Tax-Exempt, and UASI Designation

**NSGP Investment Justification**

**I. Nonprofit Organization Applicant Information**

**Identify the Following:**

Legal Name of the Organization

Physical Address of the Facility  
(One Investment Justification per facility; include city, state, and zip code)

County

Year the Original Facility was Constructed

Organization Type (Short description of organization's ideology, beliefs and mission)  
(400 character max- not including spaces)

Membership and community served

501(c)(3) Tax-exempt designation

Dun and Bradstreet Number   
Applications can only be submitted with a **current** and **valid** DUNS number; pending DUNS numbers will **not** be accepted.

Urban Area Security Initiative - designated Urban Area (if applicable)

NSGP Federal Funding Request

NSGP Total Project Cost

Any Current Contract with DHS *(vesting)*   
This does not include any DHS or NSGP grant funds previously awarded to the nonprofit organization.

If Yes, please describe:

## Background Section

☐ 2 Points

Describe the symbolic value of your facility.  
Why are you a potential target of terrorism?

Your previous/current role of responding to a  
terrorist attack (Emphasize an all-hazard  
approach).

II. Background ( 2 possible points out of 40 )

Describe the nonprofit organization including: (500 character max per text box - not including spaces)

Describe the symbolic value of the site as a highly recognized national or historic institution or significant institution within the community that renders the site as a possible target of terrorism

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Describe any previous or existing role in responding to or recovering from terrorist attacks

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## Risk Section

- ❑ 12 Points
- ❑ Section III, you explain how you are vulnerable and what could happen if these areas are not resolved.
- ❑ Section B & C is vital. It carries your application, and everything builds from here. CCI encourages the applicant to get this right and prevent submitting a bad application.

### III. Risk ( 12 possible points out of 40 )

DHS defines risk as the product of three principal variables: *Threat, Vulnerability, and Consequences*. In the space below, describe specific findings from **previously conducted risk assessments**, including A) Threats, B) Vulnerabilities, and C) Potential Consequences of an attack.

**A) Threat:** In considering threat, the applicant should discuss the identification and substantiation of specific threats or attacks against the nonprofit organization or closely related organization by a terrorist organization, network, or cell. The applicant should also discuss findings from a risk assessment, police findings, and/or insurance claims specific to the location being applied for including dates and specific threats.

**B) Vulnerabilities:** In considering vulnerabilities, the applicant should discuss the organization's susceptibility to destruction, incapacitation, or exploitation by a terrorist attack.

**C) Potential Consequences:** In considering potential consequences, the applicant should discuss potential negative effects on the organization's asset, system, and/or network if damaged, destroyed, or disrupted by a terrorist attack.

## Investment Justification (IJ): Risk (12 Points)

### Threat

- The threat is the "individual or group of people" who could carry out the act of terrorism.
- Think about our current times and Local Crimes - Black Lives Matter, Two locally Historic Churches damaged by the Proud Boys at Asbury United Methodist Church and Metropolitan African Methodist Episcopal Church, etc. CCI recommends using events in the past 12-36 months.
- CCI recommends using crime stats, Police Reports, information from a recent risk assessment, and ADL Heat Map
- Focus on threats, crimes, or incidents against the facility, congregation, or Church Leaders. Either locally, across state lines, and nationwide.

## Investment Justification (IJ): Risk (12 Points)

### Vulnerability

- The vulnerability are areas you are requesting funding for
- After the risk assessment, the threat is the area where you are weak and could pose a problem.
- List all physical and operational security observation/finding which you intend to address with the grant if awarded
- CCI encourages only highlight areas you are requesting funding.

### Potential Consequences

- The Section highlight if something were to occur.
- The loss of life and the closure of your Church. What's the impact in the community if your Church were close.
- Consider additional impact - If we can't do A, we can't do B or C
- Financial ramifications - Employees will have to look elsewhere to work, daycare closure, meals on wheels, etc.
- \*How will all of this impact your ability to respond to a terror attack listed earlier

## Target Hardening

- ❑ 14 Points
- ❑ Target Hardening must address the vulnerabilities previously identified.
- ❑ For each vulnerability, list specific action you will use the funds for
- ❑ Can include protection of critical infrastructure, physical security, cybersecurity, acquisition, and installation of security equipment for owned or leased property, and preparedness measures
- ❑ Include the total estimated cost of each action (Hardware and installation cost, training, service/maintenance costs for the first year)

### IV. Target Hardening ( 14 possible points out of 40 )

In this section, describe each proposed activity or investment and the identified threat or vulnerability that it addresses as well as the associated cost with each activity or investment. Allowable costs are focused on target hardening activities as well as planning related costs, exercise related costs, contracted security personnel, and security-related training courses and programs limited to the protection of critical infrastructure key resources, including physical and cyber security, target hardening, and terrorism awareness/employee preparedness. Funding can also be used for the acquisition and installation of security equipment on real property (including buildings and improvements) owned or leased by the nonprofit **(2,200 character max - not including spaces)**

In this section, list all target hardening equipment being proposed. Include the Authorized Equipment List (AEL) number and description, the vulnerability the equipment addresses, and the funding requested.

Allowable equipment is limited to two categories of items on the AEL:

- AEL Section 14 - Physical Security Enhancement Equipment
- AEL Section 15 - Inspection and Screening Systems

The equipment categories are listed on the web based AEL on the FEMA website, <https://www.fema.gov/authorized-equipment-list>.

AEL Number	Description of Item to be Purchased	Vulnerability to be Addressed	Funding Requested
Ex. 14SW-01-ALRM	Systems/Sensors, Alarm	Vulnerable entry	\$7,000
1. <input style="width: 40px;" type="text"/>	<input style="width: 250px;" type="text"/>	<input style="width: 130px;" type="text"/>	<input style="width: 60px;" type="text"/>
2. <input style="width: 40px;" type="text"/>	<input style="width: 250px;" type="text"/>	<input style="width: 130px;" type="text"/>	<input style="width: 60px;" type="text"/>
3. <input style="width: 40px;" type="text"/>	<input style="width: 250px;" type="text"/>	<input style="width: 130px;" type="text"/>	<input style="width: 60px;" type="text"/>
4. <input style="width: 40px;" type="text"/>	<input style="width: 250px;" type="text"/>	<input style="width: 130px;" type="text"/>	<input style="width: 60px;" type="text"/>



## Milestones

- ❑ 4 Points
- ❑ CCI recommends to take your time and have key areas in chronological order.
- ❑ Exercise patience. Don't expect to have everything completed in 6 months. It's a marathon, not a sprint.

### V. Milestones ( 4 possible points out of 40 )

Provide description and associated key activities that lead to the milestone event over the NSGP period of performance. Start dates should reflect the start of the associated key activities and end dates should reflect when the milestone event will occur. Milestones should reflect considerations to Environmental Planning and Historic Preservation reviews when applicable. (10 milestones maximum)

	Milestone	Start Date	Completion Date
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			

## Project Management

- ❑ 3 Points
- ❑ The contact person who will manage and oversee the project, and why are they qualified to do so

**VI. Project Management ( 3 possible points out of 40 )**

**Who will manage the project:**  
Include the name, phone number, and/or email address, and experience of the project manager(s)

**Describe the project management, including:**

- Description of any challenges to the effective implementation of this project
- Coordination of the project with State and local homeland security partners

**(2,200 character max - not including spaces)**

## Impact

- 5 Points
- Must build or sustain five Core Capabilities - Prevention, Protection, Mitigation, Response, and Recovery
  - \*Give a concise, declarative statement of how the activities related to the preparedness goal, mission area, and core capability
- State how your funding will improve and enhance the above areas
- Example: "Installation of laminated security glass on windows will reduce the vulnerability of forced entry into the facility by delaying intruders up to 20 minutes."

\*Reference: <https://www.fema.gov/emergency-managers/national-preparedness/mission-core-capabilities>

### VII. Impact ( 5 possible points out of 40 )

What measurable outputs and outcomes will indicate that this Investment is successful at the end of the period of performance?

(2,200 character max - not including spaces)

Which specific National Preparedness Goal (the Goal) core capabilities does this investment work to achieve? Explain how this Investment supports the building or sustaining of these Goal core capabilities. For more information on the Goal see: <http://www.fema.gov/national-preparedness-goal>.

## DUNS Number and SAM Registration

- DUNS (Dun & Bradstreet Number) is a requirement for the NSGP Grant. To register for free or search for your current DUNS Number go to <http://fedgov.dnb.com/webform/displayHomePage.do>
- SAM Registration is not a federal requirement for the NSGP Grant. The applicant can submit if they have it but contact the individual SAA.

## Mission Statement

- Each applicant must submit their Mission Statement. Due to their Mission Statement, it may elevate the Church's risk of potential terrorist threats.
- The central purpose of the Church described in the Mission Statement will be used to validate the organization as
  - Ideology-based/Spiritual Educational
  - Medical
  - Other
- The type of organization will play a key role in funding the award

## Scoring System

- SAA receives all applications, processes them, and grades them based on the 40 point scale.
- SAA submits the applicants' IJ's, applicants' scores, and their ranking of all submitted by highest to lowest to FEMA
- FEMA will score the IJ's themselves and average the two. That average score is added to the State score. That score is then multiplied depending on the organization type.
- 5 Bonus Points is Given to Church/Organization that was not awarded.

Religious/Spiritual: Final score multiplied by 3

Medical/Educational: Final score multiplied by 2

Other: Final score multiplied by 1

The Mission Statement determines Organization Type.

## Other grants

- Applying for the NSGP begins the process for building the library of documents required to win a grant
- This is your on ramp to the grant process....
- Maryland and Virginia have grant programs for both schools and religious institutions.
- As we work together we will bring other opportunities for grants as they become available

# Q & A's Session

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**301-289-3000**





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**Stay Well!**

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