

# Agenda

- Introductions
- Getting Started
- Tips and Guidelines
- Basic Proposal Sections
- Search Resources
- Grant Management
- ♦ Q & A

#### Introductions

- Why are you here?
- What do you hope to learn?



# Getting Started

- Methods and requirements vary
- Locating funders is time consuming
- Be clear of your strengths and where you need assistance
- Government or Private
- Research the grantor (mission, funding priorities, expectations)
- Know why the issue is important (needs assessment)
- Data, data, data

### Stages of a Grant

- Research
- Application
- Set the vision, communicate
- Implementation (milestones, deadlines,
- Project Management/Tracking

### Tips and Guidelines

- Begin Early
- Apply Early
- Apply Often (Reapply if not awarded)
- Follow Directions (Answer all questions)
- Capable, Knowledgeable, Visionary
- Be Specific

### **Basic Proposal Sections**

- Cover Letter
- Executive Summary
- Statement of Problem
- Project Design
- Objectives
- Assessment
- Budget

### Sample Grant Searches

- https://grants.maryland.gov/Pages/FoundationGrants.aspx
- https://www.fundsnetservices.com/searchresult/58/Maryland-Grants.html
- https://www.marylandnonprofits.org/covid-19-resources-for-nonprofits/
- https://www.marylandphilanthropy.org/requests-proposals
- https://www.uwcm.org/nonprofit-funding/
- https://www.dllr.state.md.us/employment/busservtoolsgrants.shtml
- https://bcf.org/for-grantseekers/grants/
- https://strongfuturemd.org/
- https://www.peakproposals.com/faith
- https://usagrantapplication.org/faith-based-grants/
- Ford Foundation, Gates Foundation, NIH

# Grant Management

- Sustainability Is this part of the expectation?
- Reports
- Budget Tracking
- Evaluations
- Staffing

### Questions

